

SOLE6EAR

Bioplastic Technologies Inc.



Small Cap Conference May 2017

Commercializing advanced plant-based bioplastic
technology through consumer product and
packaging applications



High Performance Bioplastic Products

- Assortment of 100+ food packaging and 25+ household/business organization products
- Distributing finished “better everyday products” under *good natured*TM brand
- Replacing fossil fuel inputs in conventional plastics with the highest possible percentage of renewable plant-based materials
- Free of Chemicals of Concern (as defined by California’s stringent Proposition 65)
- End-of-life options include recyclability, incineration or industrial composting where such facilities exist
- CO₂ emissions can be reduced by up to 60% during manufacturing due to lower processing temperatures
- Cost competitive without sacrificing performance or design
- Selling to 60+ customers and growing



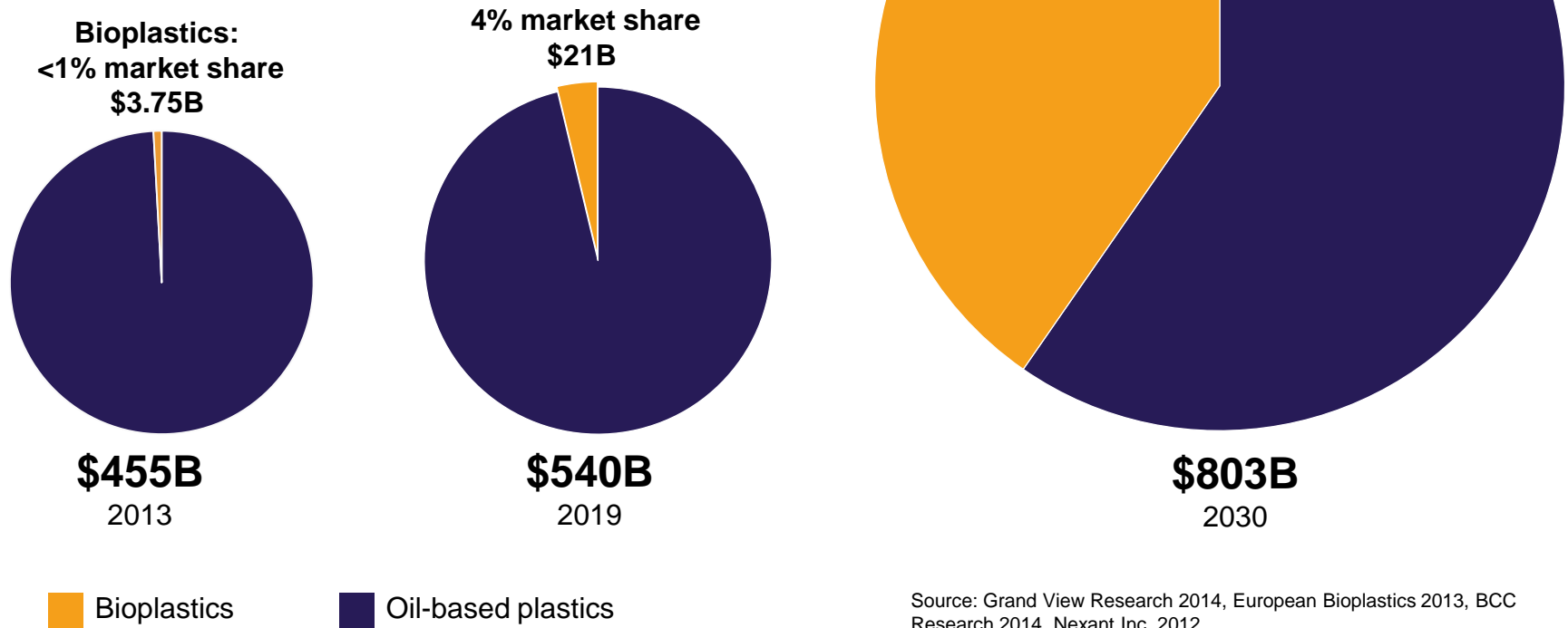
.....making the change to bioplastics is an easy decision



Bioplastics: \$21B market by 2019

GLOBAL PLASTICS MARKET

- Bioplastic market expected to grow at up to **30% CAGR 2013-2030**



Source: Grand View Research 2014, European Bioplastics 2013, BCC Research 2014, Nexant Inc. 2012



Go-To-Market Based on Verticals, Groups & Segments

Our Objective:

- To harvest value from targeted market verticals by providing our 3 customer market segments with the widest assortment of packaging & products.

		Target Market Verticals								
		Packaging						Home/Business Organization Products		
Market Segment s		Business Groups								
		Bakery	Ready Meals	Produce	Deli/ Butcher	Dairy/ Frozen	Roll Stock	Office	Home	Kitchen
National		●		●			●	●		
Regional		●	●	●			●	●		
Small Business		●	●					●		

Growth - Growing Recurring Revenues

Serving 60+ North American customers in all 3 market segments across 20 different states & provinces

National

- 65% to 55% revenue mix
- National customer are defined as multi-national or coast to coast distribution or reseller network. Several example of such customers:



Regional

- 25% to 20% revenue mix
- Regional customers are defined as not having coast to coast distribution or reseller network. Several example of such customers:



Small Biz

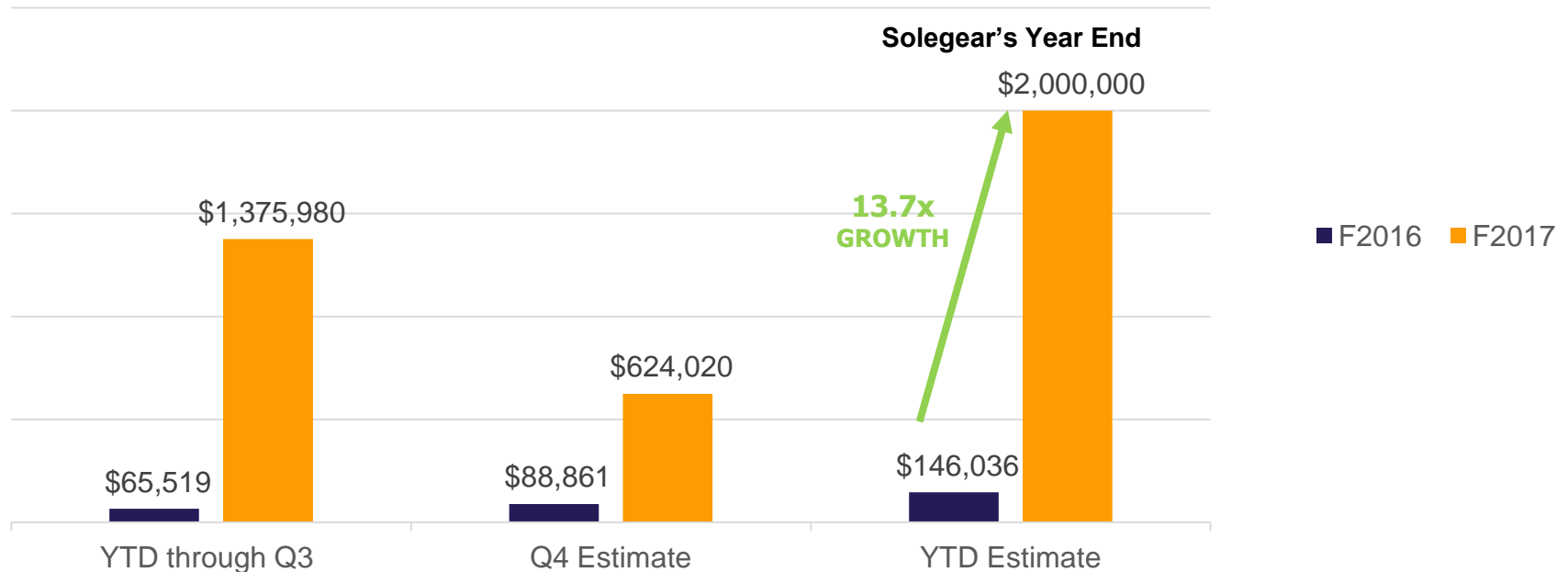
- 25% to 10% revenue mix
- Small Business customers are defined as sole proprietors or chains specific to a provenience or state. Several example of such customers:



Growing Sales Pipeline with Recurring Purchase Orders & Cross Selling Opportunities



FY2017 Financial Performance CDN\$



FY2017 YTD Results through Q3 & Q4 & Year Ending Estimated Results CDN\$

- Company reported 573% revenue growth in Q3 F2017 compared to Q3 F2016,
- For 9 months ended Q3, F2017 grew 22x compared to the same period F2016
- Estimates 602% growth rate for Q4 compared to Q4 F2016 - Company provided guidance to Q4 sales on February 9, 2017
- Estimates a FY2017 YOY growth rate of 1263%
- Company will provide guidance for F2018 at the time of releasing FY2017 audited statements



Share Structure

Company <i>As at March 31, 2017</i>	Total Shares	% of Total	Shares Escrowed	% of Holdings
Total Mgmt., Directors & Insiders	34.95M	48%	17.5M	50%
Institutional & Strategic Investors	21.91M	30%	6.6M	30%
All Other Shareholders	16.07M	22%		
Total Shareholders	72.92M	100%	24.1M	33%

Share Structure <i>As at March 31, 2017</i>	
Issued & Outstanding	72,914,657
Options	7,291,466
Warrants	25,763,354 ¹
Fully Diluted	105,969,477
Total Capital Raised To Date	\$10,543,714

Share Trading Volume <i>January 1, 2017 to April 17, 2017</i>	
YTD Share Volume Traded	5,985,000
YTD Avg Daily Volume	91,935
52 Week High	C\$0.185
52Week Low	C\$0.105

Warrants 18,664,651 @ \$0.35 maturity March 2018; 15,343,779 @ \$0.20 Maturity November 2018 with force convert with 20 non-consecutive days trading above \$0.20 share price, 875,912 @ \$0.15 Cent Broker warrants maturity Nov/Dec 2018, 52,231 @ \$0.1875 Oct2021 commercial loan warrants, 823,790 Commercial Warrants maturity Oct 2019

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